

# Helpful Hints



Fly Control on the farm is a very real opportunity for your dealerships...especially right now! Many of your dairies do not have any fly control what-so-ever and those that do are using products that have to be applied manually, which is a lot of work and are very marginal at doing their job. This to me is a huge opportunity for you! As you are visiting each of your dairies, Ask the question... What do you do for Fly Control and Is it working? You will be amazed at what you will uncover. Trust Me!

I was working with several dealers this past week and one of our focuses was selling the WIK Fly Control System. All I can say is don't miss out on selling this product. It is a true opportunity for you. We found out that bombs, strips and manual product applications on cows are not very effective and time consuming. We also found out that many of these products smell and are extremely irritable to whomever is applying the product. In a nutshell... lots of frustrations!

The WIK System is such an Easy system to talk about...Easy to install, Easy to maintain and they are affordable. At the same time the Aero-Max Fly Spray works. It is synergized so as flies can not become resistant. This is a terrific 1, 2 punch for on the farm fly control. If your dealership would like personalized brochures on the WIK System and Aero-Max please let us know.

ASK THE QUESTIONS... "WHAT DO YOU DO FOR FLY CONTROL AND IS IT WORKING?"

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# Installation Hints



As I have gotten more involved with the WIK System there are some helpful hints that you should be aware of when first installing it.

1. You want it hung in a controlled locations... return allies and exit doors work best. If hanging them in a return alley be sure to put them after the footbath.
2. It should be positioned height wise so as the top of the V in the mop is hitting your tallest cows back. Cow sizes vary but I would start out where the top of the V in the mop to the ground is about 60 inches. Be sure to have extra chain lengths so as you can adjust the height if you have to make adjustments. You want that entire mop to glaze across the entire back of the cow. The fly spray then will work its way down both sides of the cow.
3. Make sure before hanging... the wicks in the tank are protruding 4-6 inches into the mop. If they are not product will not pass to the end of the mop effectively.
4. Make sure you saturate the mop / canvass with the Aero-Max before hanging. I would roll it up like a sleeping bag and pour the product completely across mop as you unroll it. This will speed the entire wicking process up and get product to the end of the mop faster.
5. Before putting the Aero-Max Fly Spray into the tank you should mix it with Diesel Fuel (preferably #1 Grade Diesel Fuel). It is recommended to be mixed at a 1 to 2,3,4 ratio—1 being Fly Spray... Depending of fly Severity. You can also use kerosene or mineral spirits.
6. Be sure to monitor it every time you visit the farm. By you maintaining it... it's just one more hassle your dairy does not have to worry about.



# Testimonial



Dan Jacque  
130 Cows 2X  
Stancion Barn

60" WIK installed in a controlled alley where cows exit out of the barn twice a day.

Dan's normal protocol for fly control was using a case of fly bomb aerosol spray each week. "I don't like the smell, it makes me sick and it wasn't taking care of the flies like I wanted. I still had flies all over the backs of my cows, making it hard for me to milk, not to mention my cows were frustrated too."

Dan put the 69 inch WIK System in himself. "I can't get over how easy it was to hang. It was very simple and it fit perfectly in the exit lane outside my barn. I run my cows through the WIK System 2 times a day. Since I've been using it I've noticed less flies on my cows and in the barn. I really like that I don't have to use those aerosol cans any more."

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